



General Business News & Information
May / June 2023 Issue

City of Dublin Launches Small Business Navigator Program



The City of Dublin has launched the **Small Business Navigator Program**, a new initiative aimed at providing small businesses in the city with free technical support to assist with their sustainability and growth. The program is part of the City's Business Recovery Playbook and aims to provide timely, relevant, and specific support and expertise to local businesses.

The program provides small businesses with access to qualified service providers in key functional areas, such as business planning and development; marketing and advertising; architecture and space design; technology consulting; and more. The program also provides legal services; human resources and management; financial guidance; and other general services.

To be eligible for the program, businesses must have a brick-and-mortar location in the City of Dublin, possess an active City business license, have fewer than 50 full-time employees, and be independently owned. Requests will be reviewed on a first-come, first-served basis, and accepted on a rolling basis until program funding has been exhausted. Applications are now being accepted.

For more information about the Small Business Navigator Program and how to apply, please visit [Small Business Navigator Program](#).

Join us for Small Business Night at the Farmers' Market!



We're excited to invite small businesses in Dublin to participate in our inaugural event, where you can showcase and promote your business while networking with fellow local business owners.

We're offering free booths for small and micro businesses, so don't miss out on this opportunity to gain exposure and connect with the community. Whether you're looking to expand your customer base, build valuable relationships, or simply increase awareness about your business, the Small Business Night at the Farmers' Market is the perfect platform for you.

Save the date and get ready to make an impact! We look forward to seeing you and your business thrive at Small Business Night.

Date: August 17, 2023
Time: 4:00 p.m. - 8:00 p.m.
Location: Emerald Glen Park

If you are interested in hosting a booth, please [express your interest](#) by June 30. Please note that booth space is limited, and interested businesses will be selected through a lottery system. Our staff will contact you in early July to inform you whether your business has been selected.

**Express
Interest**

Welcome New Dublin Businesses!

- [Dave's Hot Chicken](#) at Shops at Waterford (4550-A Tassajara Rd.)
- [Fit Mealz](#) (formerly LeanFeast) at 4554 Dublin Blvd.
- [Pizza My Heart](#) at 7281 Amador Plaza Rd.
- [Serendipity Labs](#) at 6200 Village Pkwy.



Small Business Spotlight: Joya Yoga

This month's **Small Business Spotlight Series** features [Joya](#) and can be viewed on the City's [webpage](#).

For more information or if you are interested in participating in the series, please visit dublin.ca.gov/spotlight or send us an [email](#). There is no charge to participate.



Dublin Businesses Coming Soon!



Teavoli Boba

City of Dublin's Dining Guide Has Dining Options Galore

The City of Dublin's **Dining Guide Spring 2023** edition was recently updated to include new food and beverage establishments that have recently opened in Dublin.

Please share this Dining Guide with your coworkers, staff, and anyone else looking for catering or restaurant ideas for any time of day. Check it out to see what great eateries Dublin has to offer!

For more information, visit [City of Dublin Dining Guide](#).



Looking for Lab Space? DayBreak Labs is Open!

Daybreak Labs provides life sciences and deep tech research and development **lab space** to help speed the time to market for startups. Instead of investing in thousands of dollars and hundreds of hours building out facilities, our startups can go right to work and spend precious capital on other essential aspects of building the business.



The facility includes access to shared equipment for biological research such as: -80°C and -20°C freezers, biosafety cabinet, fume hood, incubators, balances, and shakers. In addition, they offer tools needed to create device prototypes including 3D printer and access to various hand tools and other production capabilities.

For more information, visit [Daybreak Labs](#).

In Need of Funding? Here are Several Grant Programs for Startups and Small Businesses



Below is a list of grant programs for startups. Visit each link for details, eligibility requirements, and deadlines.

[eBay Up & Running Grants](#) - Awards 50 eBay business sellers with grant packages of \$10,000, including cash, eBay education and coaching, and more.

[Google's Founders Funds](#) - The Google for Startups Founders Funds provide cash awards — without giving up equity in return — and hands-on support to help Black and Latino entrepreneurs build and grow their businesses.

[Incfile Fresh Start Business Grant](#) - Whether you're starting over or starting from scratch, Incfile wants to be there to help your business succeed. One adult entrepreneur will receive \$2,500 to put toward business startup costs and will also receive free formation services from Incfile.

[Jobber Grants](#) - Offers 25 grants to award to every type of home service professional and invites business owners to apply for grants ranging from \$2,500 to \$15,000, whether you are just starting out or are an experienced business owner.

[LegalZoom's Fast Break for Small Business](#) - Together with the NBA, WNBA, and NBA G League, LegalZoom is supporting small businesses with \$6 million in grants and services, which includes \$10,000 grants and up to \$500 worth of LegalZoom products and services.

[NSF America's Seed Fund](#) - Offers funding for early-stage R&D and takes no equity in your company.

[Patagonia Corporate Grant Program](#) - Supports grassroots activist organizations that have direct-action agendas and are working on strategic, multipronged campaigns to preserve and protect the environment.

[Progressive Driving Small Business Forward Fund Program](#) - Provides \$25,000 towards a commercial vehicle to 10 Black-owned small businesses.

[SoGal's Black Founder Startup Grant](#) - The SoGal Foundation team provides several \$10K and \$5K cash grants to Black women or nonbinary entrepreneurs.

[U.S. Chamber of Commerce's Top Small Business Awards](#) - Formerly Dream Big Awards, this award provides the winner with national recognition and a \$25,000 cash prize.

[Venmo Small Business Grant](#) - Each Venmo Small Business Grant winner will receive a \$10k grant to boost their business, public promotion on the Venmo and PayPal websites and social profiles, and business resources as well as professional consulting services.

[Verizon Small Business Digital Ready Program](#) - Offers digital training for business challenges, 1:1 expert coaching, peer-to-peer connections and collaboration, and small business grant opportunities.

[Vilcek Prizes for Creative Promise in Design](#) - Awards three prizes of \$50,000 each to young, immigrant designers who demonstrate outstanding early achievement in design.

[Visa Everywhere Initiative](#) - If you are looking for an opportunity to showcase your innovative fintech startup to the world and a platform to gain recognition and build credibility, learn more about the Visa Everywhere Initiative competition.

Women Founders Network Fast Pitch Competition - Offers \$55,000 in cash grants and \$100,000 in professional services.

WomensNet - An online organization that gives women-owned business grants up to \$35,000.

Take the AC Transit Realign Survey

AC Transit is gathering data and community input to plan a new bus service network with the goal of better serving their riders. **AC Transit Realign** is an inclusive planning process that evaluates their existing service network and responds to changing travel patterns. This quantitative and qualitative assessment of AC Transit's bus lines will gather both data and the rider feedback to develop a new network focused on riders and equity. Your feedback will provide information on how well the service is currently operating, meeting your travel needs, and ultimately how the service should be realigned.



For more information and to take the survey, visit [AC Transit Realign](#).

Daybreak Labs & California Life Sciences Presents the CLS FAST Advisory Program



The Tri-Valley is rich with expertise in developing life sciences tools, diagnostics, and med tech devices. That is why California Life Sciences (CLS) **FAST advisory program** for life sciences entrepreneurs is reaching out to the region with Daybreak Labs, the Tri-Valley's first life sciences and hard tech incubator, to provide an overview of the FAST advisory program and how to apply.

FAST California provides founders of disruptive innovative life science technology companies with a customized advisory program to perfect their business models, assess strategic focus, maximize IP, and help develop a milestone and scale-up plan to exit. A group of curated advisors, each with deep domain expertise, will work with them over twelve weeks to build a compelling commercialization strategy and prepare them for an Innovation Showcase to a curated audience of potential investors and collaboration partners.

The CLS FAST program is open to startups with a California presence, that have no more than 12 employees, have raised less than \$5 million, are pre-commercial, and are developing highly innovative, impactful products.

This webinar is a great opportunity for you to learn about this program and get your questions answered!

Applications are received on a rolling basis. To be considered for the Fall 2023 cohort please apply by July 1, 2023.

For more information and to register, visit [Fast Advisory Program Webinar](#).

Strengthen Your Cybersecurity

Cyberattacks cost the U.S. economy billions of dollars a year and pose a threat for individuals and organizations. Small businesses are especially attractive targets because they have information that cybercriminals (bad actors, foreign governments, etc.) want, and they typically lack the security infrastructure of larger businesses to adequately protect their digital systems for storing, accessing, and



disseminating data and information.

Surveys have shown that many small business owners feel their businesses are vulnerable to a cyberattack. Yet many small businesses cannot afford professional IT solutions, have limited time to devote to cybersecurity, and don't know where to begin.

Start by learning about common cybersecurity best practices, understanding common threats, and dedicating resources to address and improve your cybersecurity.

To learn more, visit [Strengthen Your Cybersecurity](#).

City of Dublin Business Calendar



The City's website includes additional upcoming business events and classes, including many webinars to help businesses recover from the impacts of the COVID-19 pandemic.

For more information, please visit the City's online [Business Calendar](#).

We Are Here for You

The City of Dublin appreciates our business community and remains committed to being your source for reliable and accessible information and resources.

For business recovery information and resources for the business community, visit our Business Recovery [webpage](#).

The Office of Economic Development is also available via [text messaging](#) at 925-496-8256, [email](#) or by calling 925-833-6650. Language assistance is available over the phone by request.

The Dublin Business Brief is a bi-monthly publication highlighting the latest news and events affecting the business community. For more information or assistance, please contact the Office of Economic Development via [email](#) or by phone at (925) 833-6650.

General Information
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(925) 833-6650

Community Development
(925) 833-6620

Economic Development
(925) 833-6650

Environmental Services
(925) 833-6630

Administrative Services
(925) 833-6640

Fire Prevention
(925) 833-6606

Human Resources
(925) 833-6605

Parks and Community Services
(925) 556-4500

Police (non-emergency)
(925) 833-6670

Public Works
(925) 833-6630



City of Dublin Office of Economic Development | 925-833-6650 | [www.dublin.ca.gov](#)

