



General Business News & Information
July / August 2022 Issue

Snowflake Inc. Expands Footprint in Dublin



Snowflake Inc., the Data Cloud Company, has expanded its footprint in Dublin by signing a long-term lease at the Dublin Corporate Center campus. Snowflake is increasing its square footage to 153,000 square feet, occupying the 4140 Dublin Boulevard building.

This expansion demonstrates Snowflake's commitment to Dublin and is expected to bring more than 500 new jobs to the Tri-Valley region in the coming years. In June, the Innovation Tri-Valley Leadership Group announced that the number of tech businesses in the Bay Area's Tri-Valley region had increased more than 60% in the last four years, with some Bay Area's most disruptive innovation coming out of the area encompassing the cities of Dublin, Livermore, Pleasanton, San Ramon, and the Town of Danville.

Snowflake's growth supports these claims in demonstrating the continued acceleration of tech businesses in the region.

"Snowflake is at the forefront of digital transformation, accelerating its growth trajectory to stay ahead of the evolving landscape and meet the needs of its customer and partner ecosystem," said Warrick Taylor, VP, Global Workplace and Real Estate at Snowflake.

For more information, please refer to the [Press Release](#).

Downtown Dublin Preferred Vision Wins Award of Merit



The City of Dublin's Downtown Dublin Preferred Vision won an **Award of Merit** in the category of **Urban Design** from both the **American Planning Association's Northern Section Chapter** and the **California State Chapter**. The awards signify quality in planning and innovative approaches to plans and projects.

For more information, please visit [Downtown Dublin](#).

Sale of Hexcel Dublin Property



The 8.7-acre site, located at 11711 Dublin Boulevard, sold in May 2022. Hexcel Corporation, the former property owner, had been a long-time resident of Dublin, recently recognized for its 55th Business Anniversary in Dublin.

The property was purchased by Overton Moore Properties, a company described as one of California's most active real estate developers with properties in San Jose and Fremont.

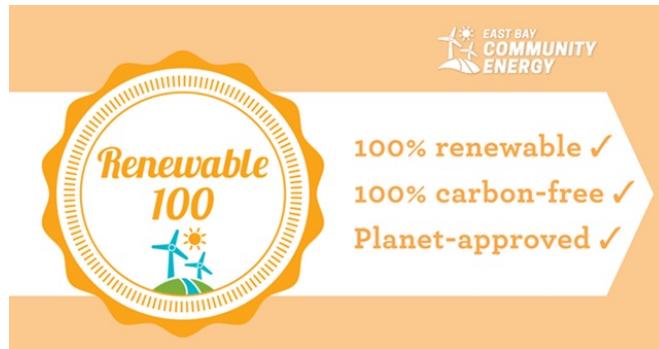
Welcome New Dublin Businesses!

- **Xpress Eat** at Hacienda Crossing, 4910 Dublin Boulevard
- **Schemata Body Work** at Dublin Station, 6500 Dublin Boulevard, Suite 202
- **Top Fitness** (formerly Precor Home Fitness) at Persimmon Place, 5282 Dublin Boulevard
- **Bay Area Veterinary Dental Specialties and Oral Surgery** at 7660 Amador Valley Boulevard, Suite D



- [**Bravas**](#) at 6681 Sierra Lane, Suite F
- [**BayOptiks**](#) at 6743 Dublin Boulevard, Suite 17
- [**Wine Storage Dublin**](#) at 6851 Dublin Boulevard

All Business Electricity Accounts Transition to Renewable



In April 2022, the Dublin City Council voted to set the **default electricity service for Dublin businesses to East Bay Community Energy (EBCE) Renewable 100 starting in October 2022**. Renewable 100 electricity is sourced from California wind and solar facilities, including EBCE's new wind farm in Livermore. All municipal accounts have been on Renewable 100 since July 2019 and residential customers in Dublin were placed on Renewable 100 in January 2022.

EBCE will be hosting a series of webinars in September to review the basics of their service and to answer any questions about the transition to Renewable 100. Details on the transition to Renewable 100, including how to opt-out of the transition, will be available at www.ebce.org/Dublin beginning in August 2022.

For more information, you may:

- contact David Lewbin with EBCE via email or at 510-994-7107
- contact the EBCE Customer Support Center at 833-699-EBCE (3223) Monday - Friday from 9:00 a.m. - 5:00 p.m.
- visit the City of Dublin's [website](#)
- contact the Public Works Department at 925-833-6630

Zeiss Innovation Center Wins StopWaste Efficiency Award



The ZEISS Innovation Center California (5300 Central Parkway) won the **StopWaste Efficiency Award** in the category of **Leadership in Sustainability at Work** which recognizes not only the company's ambitious company-wide goals to minimize environmental impact, but also the Dublin facility efficiency features which includes a solar roof, motion-activated lights, state of the art temperature and air flow management, irrigation using recycled water and automatic leak detection, and more.

For more information, please visit [StopWaste Efficiency Awards](#).

Startup Tri-Valley Job Board

ATTRACT Top Local Talent

Struggling to get your open positions filled?

Startups post open positions **FREE** at

jobs.startuptrivalley.org

>450

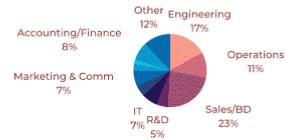
The Tri-Valley is already home to >450 technology and science-based companies, and a growing community of top talent.



Skilled Workforce

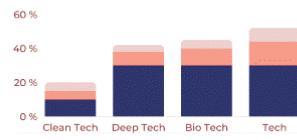
26% of the workforce living in the Tri-Valley have masters degrees or higher.

The Right Audience



We reach job seekers with experience in sales, marketing, science, engineering, and more using targeted advertising on LinkedIn.

Who posts jobs?



Biotech, clean tech, deep tech, and software companies are all posting positions on the Startup Tri-Valley Job Board.

Tap Into Tri-Valley Talent

"We immediately saw qualified candidates come through the Startup Tri-Valley job board. We expect this to become a goto resource to connecting with local talent."

Jamil Abo-Shaeer, Founder and CEO of Vector Atomic

How to post a job?

Post a job:

<https://jobs.startuptrivalley.org/post>

Or email us:

jobs@startuptrivalley.org



References: https://innovationtrivalley.org/wp-content/uploads/2021/08/SFBT_Tri-valley-2021FNL.pdf

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Daybreak Labs Accepting Applications for Residency and

Incubation Program



Startup Tri-Valley's Daybreak Labs is re-opening a new facility this summer with a life sciences and deep tech residency and incubation program to help selected companies defray some of their initial startup costs. The new 7,000 square foot facility in Livermore includes lab space certified for biological work as well as office and meeting space.

To learn more, apply for space, or apply to the residency program, please visit [Daybreak Labs](#).

California's Mandatory Alcohol Server Training Law Goes into effect July 1, plus New Online Services



The **California Department of Alcoholic Beverage Control** implemented the Responsible Beverage Service (RBS) Training Program to teach servers to responsibly serve alcoholic beverages for on-premises consumption and mitigate alcohol-related harm in California communities.

Beginning July 1, 2022, any on-premise alcohol server and manager must be certified by an accredited RBS training provider and pass an ABC exam within 60 calendar days from the first date of employment.

The California Department of Alcoholic Beverage Control (ABC) announces new online services to help make doing business easier for more than 93,000 businesses in California. ABC's Online Services is a place where licensees can come and conduct business online with the Department from anywhere and at any time. Online services for licensees include:

- Manage a license
- Renew a license
- Become RBS server certified
- Maintain RBS server roster
- Apply to be an RBS Training Provider

For more information, please visit [ABC RBS Portal](#) or [ABC Online Services](#).

Lawrence Berkeley National Laboratory Small Business Programs

Are you a business engaged in science research and/or solutions? The **Lawrence Berkeley National Laboratory** offers several programs that provide opportunities and resources to help advance scientific goals. Please see the programs listed below and click on the links for more information.

- [Strategic Partnerships Office](#) - collaborates with potential partners and Lab researchers to identify collaborative opportunities. These strategic partnerships enable access to the Lab's expertise, capabilities and facilities, and advance solutions to some of the world's most critical energy and environment challenges.
- [Intellectual Property Office](#) - fosters strong external partnerships that guide innovation from the Lab toward the marketplace. Whether the goal is to launch a company, improve a product line, or maintain industry competitiveness, Berkeley Lab expertise, research, and user facilities can be part of the solution.
- [Cyclotron Road](#) - a fellowship program that supports leading entrepreneurial scientists as they advance technology projects with the potential for global impact.
- [Small Business Program](#) - provides opportunities for small business suppliers to obtain Laboratory contracts for goods and services.



California Competes Tax Credit Opens Application Periods for Fiscal Year 2022-23



The **California Competes Tax Credit** is an income tax credit available to businesses that want to locate in California or stay and grow in California and create quality, full-time jobs in California that might not otherwise be created by the business or any other business. The program also includes the **California Competes Grant Program**. A total of \$304 million in California Competes Tax Credit and a total of \$120 million in California Competes Grant funding is available for allocation in the 2022-2023 fiscal year. The first application period started July 25, 2022, with \$85 million in tax credits and \$120 million in grants available.

For more information, please visit [California Competes](#).

2022 County of Alameda Licensed Provider Grant



Alameda County
Social Services Agency

The County of Alameda has announced the investment of **\$4 million to the local Early Care and Education (ECE) system for existing infrastructure needs and capacity building of the field**. One-time grants will be awarded to eligible licensed Family Child Care (FCC) and Center-based programs in Alameda County. All awards will be distributed by the Alameda County Social Services Agency (SSA) utilizing a two-tiered system: 1) Large FCC & Center-based programs (Licensed capacity for 12 or more children) with grants of \$3,350; and 2) Small FCCs (Licensed capacity for eight or less children) with grants of \$2,350.

For more information, please visit [Alameda County Social Services Agency](#).

Outsmart Disaster - A Statewide Awareness Campaign



Outsmart Disaster is a statewide awareness campaign led by California's Business Consumer Services and Housing Agency with The California Academy for Economic Development that seeks to equip California businesses and nonprofits with the resources they need to **prepare and recover from all types of disasters**.

The program offers a Resiliency Clinic and monthly virtual workshops that provide tips and tools for immediate business preparedness.

For more information, please visit [Outsmart Disaster](#).

U.S. SBA Small Business Summer School

The U.S. Small Business Administration (SBA) has online learning programs that are designed to empower and educate small business owners every step of the way. Find everything you need to educate yourself on entrepreneurial best practices and available financing options.

For more information, please visit [US SBA Small Business Summer School](#).



Harassment Avoidance Training

The recent passage of [SB 1343](#) expands the AB1825 training requirement, **mandating employers with five or more employees to provide two hours of anti-harassment training** for supervisory staff, and one hour of anti-harassment training for non-supervisory staff. All employees must be trained within six months of being hired and every two years thereafter.



California Manufacturing Technology Consulting (CMTC) is offering no-cost trainings in English and Spanish on various dates through September 2022.

For more information and a class schedule, please visit [CMTC](#).

More Funding & Growth Resources & Opportunities



The following **funding and business growth opportunities** are currently available. Please take advantage of these resources while they are available. Click the link provided for more information about each program.

- **[Build Your Small Business Step by Step](#)** - Discover how to grow your business with step-by-step instructions provided by Grow with Google experts. In this playlist, they will cover fundamental topics including how to set up your business, how to reach new customers, and more.
- **[Negotiate Like a Pro](#)** - Negotiation can be a powerful tool in many situations. In this Grow with Google workshop, you will learn why negotiation is important, when it's useful, and how to negotiate effectively.
- **[Social Media Marketing](#)** - Learn to use social media to help increase sales of your product or service, offered by the U.S. Small Business Administration.
- **[Grow with Google On Demand Virtual Workshops](#)**:
 - [Get Your Local Business Online with Google Search and Maps](#) - Showing up when customers are searching online is more important than ever. In this workshop, you will learn how to create and manage a Google Business Profile from start to finish.
 - [Digital Skills for Everyday Tasks](#) - Learn how to manage work and life tasks more effectively using Google tools. Whether you want to create a to-do list, meeting agenda, or presentation, these best practices will boost your productivity.
 - [Make Better Business Decisions with Analytics](#) - Learn best practices and analyze trends about how customers engage with your business online, then turn these insights into well-informed, actionable decisions.

City of Dublin Business Calendar



The City's website includes additional upcoming business events and classes, including many webinars to help businesses recover from the impacts of the COVID-19 pandemic.

For more information, please visit the City's online [Business Calendar](#).

We Are Here for You

The City of Dublin appreciates our business community and remains committed to being your source for reliable and accessible information and resources.

For business recovery information and resources for the business community, visit our Business Impacts [webpage](#).

For up-to-date information and resources about the pandemic, visit the City's COVID-19 [webpage](#).

The Office of Economic Development is also available via [text messaging](#) at 925-496-8256, [email](#) or by calling 925-833-6650. Language assistance is available over the phone by request.

The Dublin Business Brief is a bi-monthly publication highlighting the latest news and events affecting the business community. For more information or assistance, please contact the Office of Economic Development via [email](#) or by phone at (925) 833-6650.

General Information
(925) 833-6650

City Manager
(925) 833-6650

Community Development
(925) 833-6620

Economic Development
(925) 833-6650

Environmental Services
(925) 833-6630

Administrative Services
(925) 833-6640

Fire Prevention
(925) 833-6606

Human Resources
(925) 833-6605

Parks and Community Services
(925) 556-4500

Police (non-emergency)
(925) 833-6670

Public Works
(925) 833-6630



City of Dublin Office of Economic Development | 925-833-6650 | www.dublin.ca.gov

