

IT'S RIGHT IN OUR BACKYARD



DUBLIN
CALIFORNIA

General Business Information

More Tech Businesses Call Dublin Home

We're excited to welcome AEye to Dublin. In December, AEye moved into its new headquarters at 1 Park Place to accommodate their growing workforce. AEye is an artificial perception pioneer that recently launched a cutting edge autonomous vehicle intelligent sensing system. AEye created iDAR™, a perception system that acts as the eyes and visual cortex of autonomous vehicles. Since its demonstration of its solid-state LiDAR scanner in 2013, AEye has pioneered breakthroughs in intelligent sensing. The company is backed by world-renowned investors including Kleiner Perkins Caufield and Byers, Taiwan Capital, Hella Ventures, LG Electronics, Subaru-SBI, Aisin, Intel Capital, and Airbus Ventures.

We're proud that so many innovative start-ups choose Dublin as their home.



CALENDAR

S	M	T	W	T	F	S
<i>click here to find out what's happening this month</i>						

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City Contacts

General Information
(925) 833-6650

City Manager
(925) 833-6650

Community Development
(925) 833-6620

Economic Development
(925) 833-6650

Environmental Services
(925) 833-6630

Administrative Services
(925) 833-6640

Fire Prevention

Welcome New Businesses



OPEN

Fire Prevention
(925) 833-6606

Human Resources
(925) 833-6605

Parks and Community
Services
(925) 556-4500

Police (non-emergency)
(925) 833-6670

Public Works
(925) 833-6630

City of Dublin
100 Civic Plaza
Dublin, CA 94568
www.dublin.ca.gov

- **The Coach's Grille**, a new independently owned family-friendly sports bar opened late last year at 7 222 Regional St. in downtown Dublin. They serve pasta, burgers, pub bites and more, and have several televisions making it a great place to watch your favorite sports team.
- **F45 Training** is now open in downtown Dublin (in the Aster building). F45 Training offers fast, fun and innovative high-intensity group workouts.
- **Falafel Flame**, in the Fallon Gateway shopping center offers American food with a Mediterranean twist such as burgers, pizzas and salads as well as gyros and kababs.
- **GORDITOS**, is a new independently owned Mexican restaurant that specializes in tacos and burritos. They took over the former Freebirds World Burrito space in downtown Dublin at 7 281 Amador Plaza Rd.
- **Luv 2 Play**, a new indoor playspace opened in January in downtown Dublin. In addition to an indoor playground, they offer separate baby and toddler areas, games and a café.
- **Stuart Event Rentals** recently opened a new showroom at 67 85 Sierra Court, Suite A. Stuart Event Rentals has been in business in the Bay Area since 1849 and offers rentals for corporate events, weddings, parties, etc.

Get Involved in Dublin's St. Patrick's Day Celebration

Lucky you! The City's annual two-day St. Patrick's Day Festival is one of the biggest on the West Coast, drawing as many as 80,000 people and there are multiple ways local businesses can get involved. The 37th Annual St. Patrick's Day Festival will be held (rain or shine) on March 14 & 15, 2020. Admission is free.

Be a vendor: The City is still accepting arts & crafts and food vendors for the two day festival, which also includes live entertainment as well as carnival rides and games. Spaces are limited.

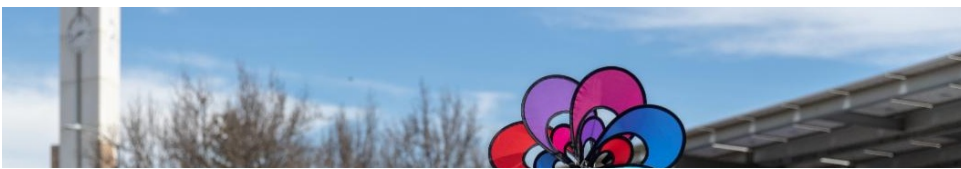
Join the Fun Run: If you have an employee wellness program, consider encouraging a group to run (or walk!) in the Shamrock 5K Fun Run and Walk on Sunday morning. There is a corporate discount when pre-registering a group of five or more.

Become a Sponsor: Sponsorship opportunities range from \$750 to \$6,000 and provide great marketing exposure for your business. To find out more, download the application online or contact the Parks & Community Services Department via [email](mailto:) or call 925-556-4508.

For more information, visit the City's [website](http://www.dublin.ca.gov).



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Green Business Certification



Green Business certification is a great way to show your customers that you share their environmental values. It shows them your business is committed to taking action to conserve resources and prevent pollution in both your facility and operations. Businesses may also qualify for a \$500 rebate to make environmental improvements. See GreenBusinessCA.org for more information.

The City also has a program that highlights the environmental successes of local businesses. Learn more about the City of Dublin's Green Shamrock Program on the City's [website](#). And, if you already participate, complete the checklist to determine your current sustainability recognition level.



For more information, contact the Environmental Programs Division at 925-833-6630.

Decorate Dublin

The City and the Dublin Chamber of Commerce once again hosted the Decorate Dublin Holiday Contest to encourage shoppers to frequent Dublin businesses, while also promoting festive decor in Dublin's retail areas during the busy holiday shopping season. Twenty businesses participated in the 2019 contest, and the Chamber presented prize money to the following winning businesses at the January 14, 2020 Dublin City Council meeting:

- People's Choice Award: [Mission Hope Day Program](#)
- Best Use of Lights: [Ulferts Center](#)
- Best Interior: [Earl Anthony's Dublin Bowl](#)
- Most Festive/Creative: [Select Imaging](#)

Thank you to all the businesses who participated in the contest this year, as well as everyone who voted for the People's Choice Award.





Dublin Dining Guide



Variety is the spice of life when dining in Dublin. The City produces the Dining Guide to promote all of the many dining options in Dublin. The Dining Guide was updated to include recently-opened restaurants. If you have feedback about a listing in the Dining Guide, please contact the Economic Development Division via [email](#) or call 925-556-6650.

Download the [Dining Guide](#).

Innovation Tri-Valley #GameChangers



Has your business achieved a recent innovation for new and improved products, processes, services, systems or methods? If you feel your company contributes to the culture of innovation and/or regional Tri-Valley economy, let us know! The [Innovation Tri-Valley Leadership Group](#) will host their 5th annual #GameChangers Awards ceremony in the Spring.

If eligible, we'd like to nominate you for a #GameChangers Award so contact Suzanne Iarla at 925-833-6650 or via [email](#) today.

How to Build Business Credit

Building business credit plays a crucial role in your company's funding ability. Whether you operate as a limited liability company or corporation, your business has the ability to establish a credit file separate from you as an individual. The Small Business Administration (SBA) recently shared five simple steps to help you build business credit quickly.

Read the [article](#).

Upcoming Events and Classes

StartupGrind Dublin

[Fireside Chat: From building to exiting a business successfully](#)

January 30, 2020 from 6:30 pm to 8:30 pm
(Dublin Civic Center)

StartUp Grind Dublin and the City of Dublin present this seminar where you will hear from Sourabh Satish (Co-founder, Phantom; now Splunk) about how to build and exit a business successfully. Light refreshments will be available, and there is time for networking with other Tri-Valley entrepreneurs. Tickets available online or at the door.



Dublin Chamber of Commerce

Economic Development Speaker Series - Free

[Economic Development Speaker Series](#) - Free

February 6, 2020 from 8:15 am to 9:30 am (Dublin Library)

Alameda County Small Business Development Center

[Pathway to Crowdfunding Your Business through Social Media Marketing](#) - Free

February 11, 2020 from 11:00 am to 1:00 pm (San Lorenzo)

East Bay SCORE Workshops - Fees may apply

Visit SCORE's [website](#) for a list of upcoming workshops in the East Bay.

The Dublin Business News Update is a bimonthly publication highlighting the latest news and events affecting the business community. For more information or assistance, please contact Economic Development via email, economic.development@dublin.ca.gov, or phone: (925) 833-6650.

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